



# Client Buying Process

Your step-by-step guide to securing a villa or plot at Saraya Resort Lombok.

# Thank you for your interest in Saraya Resort Lombok, a premium beachfront development located on Lombok's spectacular south-west coast.

This guide explains the complete and transparent process for securing property within Saraya.

The process has been designed to be simple, secure, and fully compliant with Indonesian legal requirements, while allowing international investors to complete the purchase remotely.

# Client Buying Process

STAGE I

# Selecting Your Villa or Plot

# Stage 1: Selecting Your Villa or Plot

STAGE 1

STAGE 2

STAGE 3

STAGE 4

STAGE 5

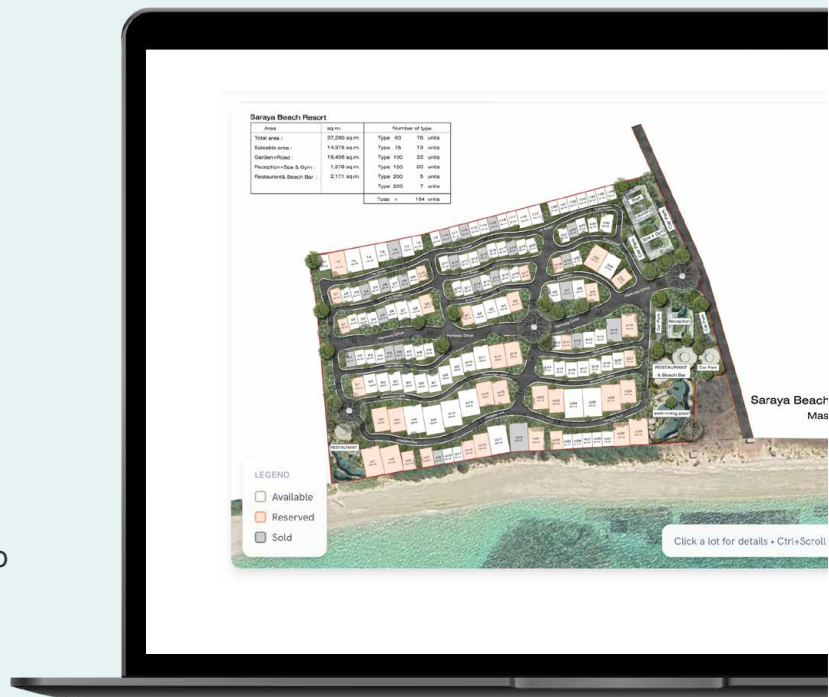
STAGE 6

## Choose Your Plot Using the Interactive Masterplan (Recommended)

You can explore the entire Saraya masterplan using the interactive ClickMap.

This allows you to:

- ✓ View all available villas and plots
- ✓ Check pricing
- ✓ See plot sizes
- ✓ View exact positioning within the resort
- ✓ Understand proximity to amenities such as the beach, restaurants, and resort facilities



ACCESS THE INTERACTIVE MASTERPLAN

<https://sarayalombok.com/masterplan>

CLICK HERE

# Stage 1: Selecting Your Villa or Plot

STAGE 1

STAGE 2

STAGE 3

STAGE 4

STAGE 5

STAGE 6

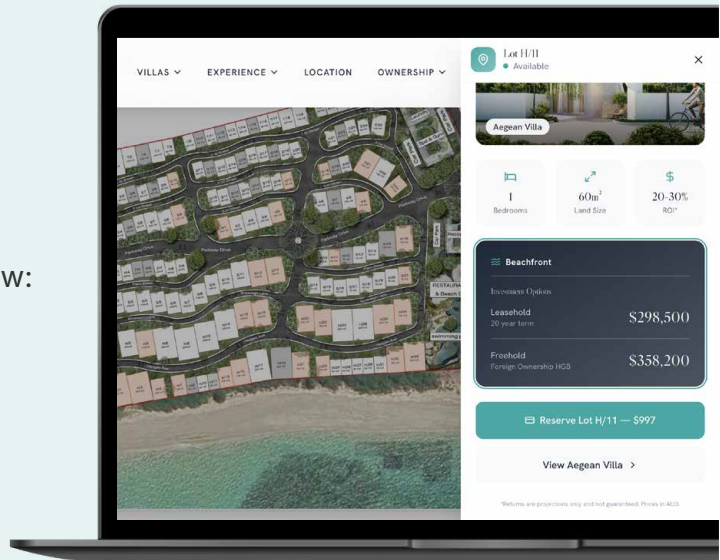
## HOW TO USE THE INTERACTIVE MASTERPLAN

### STEP 1

## Browse Available Plots & Pricing

Hover over or click each plot to view:

- ✓ Plot number
- ✓ Villa type
- ✓ Size
- ✓ Price
- ✓ Orientation and location



### STEP 2

## Select Your Plot

Click on the specific plot you wish to reserve.  
Click "Reserve This Lot."

Freehold  
Foreign Ownership HGB

\$358,200

Reserve Lot H/11 — \$997

View Aegean Villa >

STAGE 2

# Securing Your Property With a \$997 Reservation Deposit

# Stage 2: Secure Your Lot With a \$997 Deposit

STAGE 1

STAGE 2

STAGE 3

STAGE 4

STAGE 5

STAGE 6

Once you click "Reserve This Plot" or receive the deposit link from your agent, you will be redirected to the reservation page. To secure your property:

STEP 1

## Enter Buyer Information

You will complete a short reservation form including:

- ✓ Full legal name
- ✓ Email address
- ✓ Mobile number
- ✓ Country of residence

The screenshot shows a mobile application interface for reserving a lot. At the top, it says "Reserve Lot H/II" with a sub-header "Aegean Villa • 60m<sup>2</sup>". Below this is a large image of a modern villa with a pool and palm trees, labeled "Beachfront" and priced at "\$298,500". Underneath the image, it states "YOUR RESERVATION INCLUDES" and lists three benefits: "Secured Lot locked in", "Priority First choice", and "Support Dedicated team". The form fields are: "Full Name \*", "Email Address \*", and "Phone Number \*". The reservation fee is displayed as "\$997 AUD".

# Stage 2: Secure Your Lot With a \$997 Deposit

STAGE 1

STAGE 2

STAGE 3

STAGE 4

STAGE 5

STAGE 6

## STEP 2

### Pay the Reservation Deposit

A \$997 reservation deposit is required to secure the property.

This deposit:

- ✓ Locks the plot or villa
- ✓ Removes it from the market
- ✓ Grants access to the Saraya Client Portal

The deposit is fully credited toward the purchase price.

## STEP 3

### Receive Confirmation

Once payment is complete you will receive:

- ✓ Reservation confirmation
- ✓ Payment receipt
- ✓ Client portal access instructions

**YOUR PROPERTY IS NOW OFFICIALLY SECURED.**

STAGE 3

# Accessing The Saraya Client Portal

# Stage 3: Accessing The Saraya Client Portal

STAGE 1

STAGE 2

STAGE 3

STAGE 4

STAGE 5

STAGE 6

After your reservation deposit is received, you will gain access to the Saraya Client Portal. The portal is a secure environment designed to give investors complete transparency.

## INSIDE THE PORTAL YOU WILL FIND:

### Due Diligence Documentation

Including materials such as:

- ✓ Land certificates
- ✓ Zoning confirmation
- ✓ Legal structure overview
- ✓ Development approvals
- ✓ Project masterplan
- ✓ Construction timelines

### You will also find:

- ✓ Ownership structures
- ✓ Payment schedules
- ✓ Legal process overview
- ✓ Resort management information
- ✓ Rental return projections

### Investor Information

This portal ensures investors can review all relevant documentation before proceeding with the purchase.

STAGE 4

# Completing KYC (Identity Verification)

# Stage 4: Completing KYC (Identity Verification)

STAGE 1

STAGE 2

STAGE 3

STAGE 4

STAGE 5

STAGE 6

Before contracts are issued, Indonesian compliance regulations require identity verification. Inside the client portal you will receive a secure KYC verification link.

## What You Will Provide

The KYC form will request:

- ✓ Passport copy
- ✓ Residential address
- ✓ Contact information
- ✓ Proof of identity

## This process ensures:

- ✓ Legal compliance
- ✓ Anti-money-laundering compliance
- ✓ Accurate ownership documentation

The process typically takes just a few minutes to complete.

STAGE 5

# Contract Issued & Signed Via DocuSign

# Stage 5: Contract Issued & Signed Via DocuSign

STAGE 1

STAGE 2

STAGE 3

STAGE 4

STAGE 5

STAGE 6



Once your KYC verification is completed, the legal team will prepare your purchase contract. Contracts are issued digitally through DocuSign, allowing international buyers to sign securely online.

## The Contract Will Include:

- ✓ Buyer details
- ✓ Property description
- ✓ Purchase price
- ✓ Payment schedule
- ✓ Legal ownership structure
- ✓ Development timeline

You will receive an email from DocuSign allowing you to review and sign the contract electronically.

DocuSign is internationally recognised and legally binding.

STAGE 6

# Invoice Issued & Next Steps

# Stage 6: Invoice Issued & Next Steps

STAGE 1

STAGE 2

STAGE 3

STAGE 4

STAGE 5

STAGE 6

Once the contract has been signed, an official invoice will be issued for the next stage of the purchase.

## The invoice will include:

- ✓ Purchase price
- ✓ Payment schedule
- ✓ Bank details
- ✓ Payment instructions

## Your Saraya sales team will then guide you through:



PAYMENT  
MILESTONES



CONSTRUCTION  
UPDATES



OWNERSHIP  
STRUCTURING



PROPERTY  
MANAGEMENT  
OPTIONS

SARAYA RESORT LOMBOK

# A Simple & Secure Process

The Saraya buying process has been designed to be:



TRANSPARENT



SECURE



FULLY DIGITAL



INTERNATIONAL  
BUYER FRIENDLY

In just a few steps you can secure property in one of  
Lombok's most exciting beachfront developments.





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[SarayaLombok.com](http://SarayaLombok.com)